

John J. Fitzgerald is a Managing Partner at Gartner's growing consulting business focused on Federal homeland security and law enforcement accounts. John brings over 18 years of domestic and international experience leading, delivering, and closing strategy, transformation, analytics, change management, and project management engagements at leading private corporations and numerous agencies within the US Federal Government (Civilian, Homeland Security, Defense, and Intelligence Community). He has been successful in building lasting relationships with both corporate and client senior executives by developing and executing

strategic plans and growth strategies that result in increased shareholder and stakeholder value to the bottom line and mission execution.

At Gartner, John interfaces directly with CxO-level leadership to bring industry best practices to strategic clients via a variety of enterprise-level initiatives such as organizational transformation, program management, digital strategy, strategic sourcing, mission analytics, enterprise architecture, and governance. He is responsible for overall account business development, delivery quality, resource management, portfolio oversight and solution architecture development.

Prior to joining Gartner, John was the Senior Vice President of Strategic Solutions at E3 Federal Solutions, LLC, where he led the development of E3's strategic solutions and emerging capabilities to address client mission needs across homeland security, defense, and civilian markets. He previously was E3's Vice President and Division Lead for the Transportation Security Administration (TSA), Department of Homeland Security Headquarters (DHS-HQ), Federal Emergency Management Agency (FEMA), and US Coast Guard (USCG), where he led development of cross-component offerings, delivery oversight, and development of new opportunities for his assigned portfolio. He provided direct leadership and oversight of program managers and staff for 16 client-facing projects and over 90 employees at multiple DHS Component organizations.

Prior to joining E3, John served in several delivery and business development roles to provide highly-focused information, strategic counsel, and solutions to senior executives in multinational corporations, Federal agencies, and industry associations in the US and Asia. John holds a Bachelor of Arts in Russian and Russian/Soviet Studies from St. Olaf College (Northfield, MN) and a Master of Arts in International Affairs from the School of Advanced International Studies (SAIS) at The Johns Hopkins University. He is a certified Project Management Professional (PMP) and is an active member in several industry associations, including the Project Management Institute (PMI), Professional Services Council (PSC), Government Technology Services Coalition (GTSC) and the American Council for Technology (ACT) - Industry Advisory Council (IAC). In 2016, he graduated from ACT-IAC Partners Professional Development Program as an ACT-IAC Fellow.